

## VI. FOOD FUNDS MANAGEMENT

(Please indicate) **State Agency:** CA for **FY** 2017

Food funds management involves monitoring cost containment measures and procedures related to infant formula and other authorized food items, the monitoring and management of State agency funding sources, and the accurate reporting of participation figures.

**A. Cost Containment Measures - 246.4(a)(14)(xi):** describe the policies and procedures used to implement cost containment measures as they relate to infant formula contracts, their approval and the processing of infant formula and/or other rebates, and food package cost containment practices.

**B. Funds Monitoring/798 Reporting - 246.4(a)(2); (a)(12); and (a)(13):** describe the State agency's funding sources, how food obligations are calculated to allow for inflation, rebate cash management, and monthly closeout monitoring activities.

**C. Participation Reporting - 246.4(a)(11):** describe the methods used to accurately document and monitor participation at the State and local level, and methods for monitoring changes in participation by priority.

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### A. Cost Containment Measures

**1. The State agency seeks FNS approval related to infant formula cost containment measures (check one):**

- For a waiver of the requirement for a single-supplier competitive system. State agency must complete a cost comparison projecting food cost savings in the single-supplier competitive system based on the lowest monthly net price or highest monthly rebate [as required in Section 246.16a(d)(2)(i) through (d)(2)(iii) and savings under an alternative cost containment system, Section 246.16a(d)(2)(B)]
- To issue an infant formula bid solicitation that evaluates bids by highest rebate. A State agency must demonstrate to FNS' satisfaction that the weighted average retail prices for different brands of infant formula in the State vary by 5% or less [as required in Section 246.16a(c)(5)(iii)].
- Not applicable

Please attach in the Appendix supporting documentation for requests for FNS approval.

**ADDITIONAL DETAIL: Food Funds Management Appendix and/or Procedure Manual (citation):**

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**2. Cost Containment Contracts for Infant Formula**

**a. The State agency acquires infant formula through (check all that apply):**

- Home food delivery system
- Direct distribution food delivery system
- Retail food delivery system
- Other (specify): Direct distribution at clinic for certain exempt formulas.
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**b. The State agency has a rebate contract/agreement for infant formula.**

- Yes  
If yes, attach contract in Appendix
- No  
If no, check which applies:
- Granted waiver
- ITO with participation under 1,000 as of April.  
(Proceed to question A. 5. Cost Containment for Other Foods.)

**c. For a single-supplier system or multi-supplier: Date contract/agreement: 03/28/2012**

Manufacturer	Original Term Began	Original Term Expires	Extension Options
Mead Johnson and Company	08/01/2012	07/31/2015	One 24 month extension in place via contract amendment. Extension will expire 07/31/17

\*If contract expires during the fiscal year see sections 3 and 4

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**A. Cost Containment Measures**

- d. **Current fiscal year rebates and current net price per unit paid (note the price should reflect current prices rather than original contract prices and rebate amounts):**

My rebate price sheet is available and attached as Appendix CA\_2017\_SecIII\_VI-A2d-Rebate-Sheet-May-2016  
 (Proceed to A. 3. Infant Formula Issuance.)

<b>Primary Contract Infant Formula</b>				
<b>Product/Unit Size</b>	<b>Manufacturer</b>	<b>Rebate/Unit</b>	<b>Net price/Unit</b>	<b>% WS Discount</b>
<b>Liquid Concentrate</b>				
Milk-Based	Mead Johnson	4.055	.275	93.649
Soy-based*	Mead Johnson	3.989	.271	93.638
<b>Powder</b>				
Milk-based	Mead Johnson	14.218	1.162	92.445
Soy-based*	Mead Johnson	15.569	1.281	92.398
<b>Ready to Feed</b>				
Milk-Based	Mead Johnson	2.365	4.165	36.217
Soy-based*	Mead Johnson	2.392	4.228	36.133
<b>Exempt Formula (If applicable)</b>				

\*If uncoupled/separate contracts for milk- and soy-based infant formula.

**3. Infant Formula Issuance.**

- a. **Does the State agency issue the Primary Contract Infant Formula as the first choice of issuance (by physical form), with all other infant formulas issued as an alternative? (Section 246.16a(c)(8) & 246.10(e)(1)(iii))**

Yes     No

- b. **The percent of infants receiving each type of formula is estimated at:**

<b>Contract</b>	<u>97.8589%</u>
<b>Non-contract</b>	
<b>Exempt infant formula</b>	<u>2.1380%</u>
<b>Non-exempt infant formula</b>	<u>0.0031%</u>

**ADDITIONAL DETAIL: Food Funds Management Appendix and/or Procedure Manual (citation):**

For rebate contract, see CA\_2017\_SecIII\_VI-A2b-Rebate-Contract in Appendix

**4. Cost Containment for Other Foods**

- a. **Rebates are also obtained on other WIC foods.**

Yes (specify foods and attach contract in Appendix):

No

- b. **The State agency intends to pursue rebates on other authorized foods.**

Yes (specify):

No

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### **A. Cost Containment Measures**

**c. To contain food costs, the State agency has limited authorized foods/container sizes/types, etc.**

Yes (If yes, note such limitations on the following table)

No

**ADDITIONAL DETAIL: Food Funds Management Appendix and/or Procedure Manual (citation):**

See CA\_2017\_SecIII\_VI-A4c-Cost-Containment-Measures-Chart in Appendix

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### A. Cost Containment Measures

	Specific brands are designated/ Disallowed	Only certain container sizes are allowed	Allowable types are limited	Other
Exempt formula for women, infants & children		X	X	see appendix for all other comments.
Infant cereal	X	X	X	
Infant Fruit/Veg/Meat		X	X	
Whole fresh fluid milk		X	X	
Lowfat fresh fluid milk		X	X	
Skim fresh fluid milk		X	X	
Fresh milks (e.g., Lactaid, cultured buttermilk, goat milk) (specify):		X	X	
Shelf-stable milk (e.g., evaporated milk, UHT, whole/low fat/nonfat dry milk)		X	X	
Cheese		X	X	
Yogurt	X	X	X	
Soy-based beverage	X	X	X	
Tofu	X	X	X	
Fresh eggs		X	X	
Dried egg mix		X	X	
Hot cereal	X	X	X	
Cold cereal	X	X	X	
Single strength fruit/vegetable juice		X	X	
Concentrated fruit/vegetable juice		X	X	
Whole wheat bread		X	X	
Other whole grains	X	X	X	
Peanut butter		X	X	
Dry beans/peas		X		
Canned Fish		X	X	
Canned beans/peas		X	X	

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### B. Funds Monitoring/798 Reporting

1. The State agency has procedures to assure that the requirements are met regarding the nonprocurement of food in bulk lots, supplies, equipment and other services from entities that have been debarred or suspended.

Yes     No

**ADDITIONAL DETAIL: Food Funds Management Appendix and/or Procedure Manual (citation):**

See Provision 19, pp. 16-17 of CA\_2017\_SecIII\_VI-B1-CDPH-Contract-Exhibit-D(F) in Appendix

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#### 2. Food Cost Obligations

- a. The State agency calculates food obligations based on the following data (check one):

- Number of expected participants and average food cost per participant
- Number of expected participants by category (e.g., pregnant woman, infant, etc.) and average food cost per participant category
- Number of expected redemptions by food instrument type and cash-value voucher type and average value per food instrument type and cash-value voucher type
- Other (specify): \_\_\_\_\_

- b. The State agency estimates the impact of inflation on food costs through the use of the following inflation escalators:

- Inflation factor used in Federal funding formula
- State-generated estimates of inflation based on State market basket of foods
- Best guess by food item based on economic reports or other sources
- Other (specify): California Department of Finance Inflation Forecast
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- c. The State agency ADP system automatically produces a monthly obligation amount

- Yes
- No, data are pulled from various sources and an estimated amount is calculated manually or with a PC spreadsheet
- Other (specify): \_\_\_\_\_
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- d. The State agency system (in-house or contracted) provides the following data on food instrument and cash-value voucher redemptions at specific (daily, weekly, monthly, as needed) frequencies (check all that apply and provide frequency):

<u>Frequency</u>	<u>Data</u>
<u>Monthly</u>	<input checked="" type="checkbox"/> Food instruments and cash-value vouchers paid for issue month
<u>As needed</u>	<input checked="" type="checkbox"/> Food instruments and cash-value vouchers outstanding for issue month
<u>As needed</u>	<input checked="" type="checkbox"/> Food instruments and cash-value vouchers that have expired
<u>As needed</u>	<input checked="" type="checkbox"/> Food instruments and cash-value vouchers that are void/unclaimed

**ADDITIONAL DETAIL: Food Funds Management Appendix and/or Procedure Manual (citation):**

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### B. Funds Monitoring/798 Reporting

#### 3. Rebate Cash Management

- a. The State agency has a billing system in place that ensures rebate invoices for all authorized food, including infant formula, under competitive bidding, provide a reasonable estimate, or actual count of the number of units purchased by participants during WIC transactions (Section 246.16a(k)).

Actual count of units purchased

Estimate of units purchased (attach methodology)

Other (describe): \_\_\_\_\_

- b. The State agency uses a food instrument that enables it to identify the type and brand of infant formula redeemed.

Yes, for all formula types, brands, and physical forms

Yes, for exempt infant formulas

No

- c. The invoice to the formula manufacturer is issued by:

The WIC unit

The State agency fiscal unit

Other (specify): \_\_\_\_\_

- d. Monthly invoices are submitted with supporting data.

Yes     No

**ADDITIONAL DETAIL: Food Funds Management Appendix and/or Procedure Manual (citation):**

See Exhibit G of CA\_2017\_SecIII\_VI-A2b-Rebate-Contract in Appendix

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#### 4. Closeout of Report Month Outlays

- a. The State agency allows the food vendor (and farmer if any) the following number of days to submit food instruments and cash-value vouchers for payment (provide the number of days):

45 Days from the participant's first valid date

- b. The State agency is generally able to close out a report month completely within:

90 days

120 days

Other (specify number of days): \_\_\_\_\_

**ADDITIONAL DETAIL: Food Funds Management Appendix and/or Procedure Manual (citation):**

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5. Indicate the method used to reimburse vendors (and farmers if any) for redeemed food instruments and cash-value vouchers or other services and specify the entity responsible for making payment:

**State WIC**      **State FM**      **Other (Specify)**

           \_\_\_\_\_ By check directly to vendor or farmer

           \_\_\_\_\_ By check directly to vendor's or farmer's bank

           \_\_\_\_\_ By electronic transfer to vendor's or farmer's bank

           \_\_\_\_\_ Other (specify): \_\_\_\_\_

**ADDITIONAL DETAIL: Food Funds Management Appendix and/or Procedure Manual (citation):**

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## VI. FOOD FUNDS MANAGEMENT

### C. Participation Reporting

#### 1. Participation Counting

a. The State agency counts an enrollee who received at least one food instrument/food package (or who received no food instrument/food package, but was either a fully-breastfed infant of a participating breastfeeding woman or a woman partially breastfeeding a participating 6 to 12 month old infant) as a participant during:

The calendar month

The computer system cycle month

Other (specify): \_\_\_\_\_

b. The State agency receives participation counts from:

The State agency computer system based on the number of persons issued food or food instruments (manual and automated food instruments), the number of fully-breastfed infants who receive no food or food instruments, but are breastfed by participating breastfeeding women, and the number of women who receive no food or food instruments, but are partially breastfeeding a participating 6 to 12 month old infant.

Counts reported from local agencies based on issuance records

Other (specify): \_\_\_\_\_

c. If State funds are present, the State agency differentiates between Federal-supported and State-supported participants by:

Special code on food instrument

Special areas of State designated as State-supported areas

Pro rata allocation based on proportion of Federal to State funds spent

Other (specify): No State funds present

d. When local agencies are chronically late in furnishing food instrument and/or certification data needed for participation counts, the State agency:

Sends warnings

Applies financial sanctions

Requires manual reporting

Other (specify): This process is automated in our WIC MIS system

**ADDITIONAL DETAIL: Food Funds Management Appendix and/or Procedure Manual (citation):**

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### C. Participation Reporting

#### 2. Participation by Priority

a. Priority level is a critical data field in the State agency's computer system.

Yes    No

b. The State computer system automatically assigns priority level based on the enrollee's nutritional risk condition.

Yes    No

c. The State agency's computer system revises the priority level determination when a participant changes category (e.g., infant becomes child and receives a child's food package).

Yes    No

d. The State agency has an "unknown" priority category for VOC transfers where priority is unknown.

Yes    No

#### 3. Participation by Local Agency

The State agency's computer system supports its requirement to report participation data by local agency to measure breastfeeding performance.

Yes    No

**ADDITIONAL DETAIL: Food Funds Management Appendix and/or Procedure Manual (citation):**

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