

**Native American Technical Assistance Provider  
Frequently Asked Questions  
April 15, 2016**

1. In the cost proposal sheet, does number of units refer to number of staff and consultant hours combined per deliverable/sub deliverable or the number of trainings, meetings, etc., that we propose to deliver?

**Answer:** The number of units refers to the number of inputs required to complete the deliverable. This can be reported in consultant hours per deliverable/sub-deliverable.

2. Do the 3 letters of support and 3 references have to be entirely distinct, or can the leader of a relevant organization provide both a letter and a reference??

**Answer:** The bidder should use their discretion to identify the best sources of letters of support and references to support their application. It should be noted that the letters of support and references each serve to help demonstrate different qualities and experiences. In brief, the letters of support are intended to attest to the cultural and linguistic competence of the bidder and support from members of the Native American community as described in the solicitation. The references are intended to attest to the bidder's ability and experience to perform similar responsibilities as described in the solicitation.