

Organic Processed Product Registration Program Report



January 2021

State of California

Department of Public Health

Food and Drug Branch

Median Annual Gross Sales Revenue for 2020

\$170,000

Total Annual Gross Sales Revenue for 2020

\$14,834,710,993

Number of Registrants by Range of Annual
Gross Sales Volume - 2020

Gross Annual Sales or Revenue	Number of Registrants
\$0-\$5,000	568
\$5,001-\$25,000	223
\$25,001-\$50,000	245
\$50,001-\$125,000	268
\$125,001-\$250,000	226
\$250,001-\$500,000	198
\$500,001-\$750,000	100
\$750,001-\$1,000,000	98
\$1,000,001-\$1,500,000	120
\$1,500,001- \$2,500,000	128
\$2,500,001-\$10,000,000	319
\$10,000,001-\$30,000,000	204
\$30,000,001 and above	80
Total Registrants	2,777

Organic Registrants by County

County Code	County	Count
1	ALAMEDA	220
3	AMADOR	1
4	BUTTE	25
5	CALAVERAS	1
6	COLUSA	8
7	CONTRA COSTA	49
8	DEL NORTE	2
9	EL DORADO	6
10	FRESNO	84
11	GLENN	5
12	HUMBOLDT	41
13	IMPERIAL	9
14	INYO	3
15	KERN	41
16	KING	6
17	LAKE	3
18	LASSEN	0
19	LOS ANGELES	578
20	MADERA	16
21	MARIN	27
22	MARIPOSA	1
23	MENDOCINO	32
24	MERCED	24
27	MONTEREY	38
28	NAPA	26
29	NEVADA	12
30	ORANGE	200
31	PLACER	17
32	PLUMAS	1
33	RIVERSIDE	121
34	SACRAMENTO	61
35	SAN BENITO	14
36	SAN BERNARDINO	137
37	SAN DIEGO	172
38	SAN FRANCISCO	49
39	SAN JOAQUIN	94
40	SAN LUIS OBISPO	25
41	SAN MATEO	61
42	SANTA BARBARA	42
43	SANTA CLARA	45

44	SANTA CRUZ	42
45	SHASTA	13
46	SIERRA	1
47	SISKIYOU	3
48	SOLANO	37
49	SONOMA	124
50	STANISLAUS	65
51	SUTTER	16
52	TEHAMA	5
53	TRINITY	1
54	TULARE	16
55	TUOLUMNE	3
56	VENTURA	84
57	YOLO	63
58	YUBA	6
99	OUT OF STATE	2
NULL	UNREPORTED	0
	Total	2,777

Quantity of Organic Product Handled by Commodity Type

Code	Commodity	Total Handled	Units
10	Soft Drinks and Waters	673,354,552	LB
20	Beverage Bases	1,231,514,247	LB
30	Coffee & Tea	845,829,536	LB
40	Alcoholic Beverages	168,256,100	LB
50	Bakery Products	662,377,379	LB
60	Custard & Cream Filled Sweet Goods	1,223,930	LB
70	Macaroni & Noodle Products	311,928,125	LB
80	Breakfast Cereals	1,278,234,006	LB
90	Whole Grains & Beans – Bulk	891,243,256	LB
100	Chips, Specialty & Snack Items	398,379,984	LB
110	Processed Grains & Starch Products for Human Use	227,456,169	LB
120	Prepared Mixes (Flour or Meal Base) Dry	273,377,920	LB
130	Candy, Chewing Gum, Chocolate, and Cocoa	784,409,087	LB
140	Syrups, Sugars, Honey	583,865,472	LB
150	Butter & Butter Products	109,920,097	LB
160	Cheese & Cheese Products	32,704,710	LB
170	Fluid Milk & Fluid Milk Products	621,691,731	LB
180	Dried Milk & Dried Milk Products	1,036,790	LB
190	Ice Cream & Related Products	490,018,752	LB
200	Eggs & Egg Products	33,758,086	LB
240	Spices & Salt	1,272,763,037	LB
250	Extracts & Flavors	7,801,764	LB
260	Dressings & Condiments	118,265,766	LB
270	Fresh Fruit Juices	539,077,564	LB
280	Frozen Fruits & Juices	259,222,213	LB
290	Canned Fruits, Juices Concentrates & Nectars	206,131,772	LB
300	Dried Fruits	186,702,056	LB
310	Jams, Jellies, Preserves & Butters	13,525,742	LB
320	Fruit Products	46,030,966	LB
330	Animal Feeds/Pet Foods	310,414,100	LB
340	Byproducts for Animal Feeds	375,353,543	LB
350	Meat & Meat Products	425,086,210	LB
360	Nuts & Nut Products	486,708,954	LB
370	Vegetable Oil Seed, Oil Stock & Crude Oil	182,606,586	LB
380	Refined Vegetable Oils, Shortenings & Margarines	95,509,422	LB
390	Produce - Fresh Fruits & Vegetables	1,616,064,215	LB
400	Frozen Vegetables & Frozen Vegetable Juices	181,960	LB
410	Canned Vegetables & Canned Vegetable Juices	505,426,779	LB

420	Dried & Dehydrated Vegetables	15,732,431	LB
430	Processed & Cured Vegetable Products	403,626,560	LB
440	Dry Dessert & Pudding Mixes	118,146	LB
450	Multiple Foods	640,562,161	LB
460	Miscellaneous Food Use Items	282,731,781	LB
470	Supplementary Food & Dietary Supplements	170,961,446	LB
474	Multiple Food Warehouse	489,841,313	LB
480	Food Chemicals	323,335	LB
490	Infant, Junior, and Geriatric Foods	286,679,584	LB
500	Dietary Specialties	144,198,557	LB
550	Vitamins and other Nutritional Supplements	1,711,825,642	LB
910	Cosmetics	55,320,294	LB

2020 Active List of Organic Processed Product Registrants listed electronically at the website below. A physical copy of this list is available upon request.

<https://www.cdph.ca.gov/Programs/CEH/DFDCS/CDPH%20Document%20Library/ActiveOrganicFirmsList.pdf>