

Organic Processed Product Registration
Program Report for 2024



State of California

Department of Public Health

Food and Drug Branch

Median Annual Gross Sales Revenue for 2024

\$877,913

Total Annual Gross Sales Revenue for 2024

\$29,979,885,125

Number of Registrants by Range of Annual Gross Sales Volume - 2024

Gross Annual Sales or Revenue	Number of Registrants
\$0-\$5,000	263
\$5,001-\$25,000	179
\$25,001-\$50,000	188
\$50,001-\$125,000	246
\$125,001-\$250,000	187
\$250,001-\$500,000	204
\$500,001-\$750,000	109
\$750,001-\$1,000,000	97
\$1,000,001-\$1,500,000	105
\$1,500,001- \$2,500,000	160
\$2,500,001-\$10,000,000	330
\$10,000,001-\$30,000,000	202
\$30,000,001 and above	96
Total Registrants	2366

Organic Registrants by County- 2024

County	Count
ALAMEDA	157
ALPINE	0
AMADOR	1
BUTTE	24
CALAVERAS	0
COLUSA	9
CONTRA COSTA	34
DEL NORTE	0
EL DORADO	3
FRESNO	74
GLENN	5
HUMBOLDT	26
IMPERIAL	5
INYO	2
KERN	39
KING	4
LAKE	6
LASSEN	2
LOS ANGELES	521
MADERA	19
MARIN	31
MARIPOSA	0
MENDOCINO	21
MERCED	17
MODOC	0
MONO	0
MONTEREY	38
NAPA	30
NEVADA	7
ORANGE	189
PLACER	9
PLUMAS	0
RIVERSIDE	111
SACRAMENTO	61

County	Count
SAN BENITO	14
SAN BERNARDINO	142
SAN DIEGO	134
SAN FRANCISCO	31
SAN JOAQUIN	73
SAN LUIS OBISPO	26
SAN MATEO	42
SANTA BARBARA	34
SANTA CLARA	42
SANTA CRUZ	25
SHASTA	7
SIERRA	1
SISKIYOU	1
SOLANO	27
SONOMA	101
STANISLAUS	55
SUTTER	15
TEHAMA	6
TRINITY	1
TULARE	15
TUOLUMNE	2
VENTURA	70
YOLO	44
YUBA	5
OTHER STATE	8
Total	2366

Quantity of Organic Product Handled by Commodity Type

Code	Commodity	Total Handled	Units
10	Soft Drinks and Waters	1,616,261,149	LB
20	Beverage Bases	97,764,251	LB
30	Coffee & Tea	840,130,865	LB
40	Alcoholic Beverages	63,160,682	LB
50	Bakery Products	1,742,354,042	LB
60	Custard & Cream Filled Sweet Goods	294,201	LB
70	Macaroni & Noodle Products	922,948,431	LB
80	Breakfast Cereals	4,074,156,644	LB
90	Whole Grains & Beans - Bulk	2,437,123,271	LB
100	Chips, Specialty & Snack Items	727,685,099	LB
110	Processed Grains & Starch Products for Human Use	230,926,113	LB
120	Prepared Mixes (Flour or Meal Base) Dry	790,164,536	LB
130	Candy, Chewing Gum, Chocolate, and Cocoa	2,080,170,655	LB
140	Syrups, Sugars, Honey	1,242,968,294	LB
150	Butter & Butter Products	289,718,830	LB
160	Cheese & Cheese Products	57,408,914	LB
170	Fluid Milk & Fluid Milk Products	1,433,112,489	LB
180	Dried Milk & Dried Milk Products	3,906,929	LB
190	Ice Cream & Related Products	1,488,827,604	LB
200	Eggs & Egg Products	58,345,259	LB
240	Spices & Salt	2,494,984,338	LB
250	Extracts & Flavors	12,070,540	LB
260	Dressings & Condiments	143,478,290	LB
270	Fresh Fruit Juices	1,049,027,214	LB
280	Frozen Fruits & Juices	312,277,724	LB
290	Canned Fruits, Juices Concentrates & Nectars	337,203,963	LB
300	Dried Fruits	313,169,200	LB
310	Jams, Jellies, Preserves & Butters	36,883,321	LB
320	Fruit Products	36,994,702	LB
330	Animal Feeds/Pet Foods	895,427,591	LB
340	Byproducts for Animal Feeds	16,806,691	LB
350	Meat & Meat Products	819,662,592	LB
360	Nuts & Nut Products	1,082,072,080	LB
367	Edible Seeds	2878	LB
370	Vegetable Oil Seed, Oil Stock & Crude Oil	483,514,037	LB

Code	Commodity	Total Handled	Units
380	Refined Vegetable Oils, Shortenings & Margarines	38,319,659	LB
390	Produce - Fresh Fruits & Vegetables	1,938,161,952	LB
400	Frozen Vegetables & Frozen Vegetable Juices	287,186,931	LB
410	Canned Vegetables & Canned Vegetable Juices	1,078,481,318	LB
420	Dried & Dehydrated Vegetables	12,123,365	LB
430	Processed & Cured Vegetable Products	1,161,981,066	LB
440	Dry Dessert & Pudding Mixes	494,518	LB
450	Multiple Foods	1,647,055,930	LB
460	Miscellaneous Food Use Items	857,548,818	LB
470	Supplementary Food & Dietary Supplements	916,736,006	LB
474	Multiple Food Warehouse	200,666,149	LB
480	Food Chemicals	5,866,350	LB
490	Infant, Junior, and Geriatric Foods	868,210,913	LB
500	Dietary Specialties	400,234,602	LB
550	Vitamins and other Nutritional Supplements	5,457,115,785	LB
910	Cosmetics	149,990,122	LB
1422	Industrial Hemp	5050	LB

[List of Organic Processed Product Registrants](#)
 (as of March 2025).
 A physical copy of this list is available upon request.