

Organic Processed Product Registration Program Report



January 2020

State of California

Department of Public Health

Food and Drug Branch

Median Annual Gross Sales Revenue for 2019

\$200,000

Total Annual Gross Sales Revenue for 2019

\$15,532,334,711

Number of Registrants by Range of Annual
Gross Sales Volume - 2019

Gross Annual Sales or Revenue	Number of Registrants
\$0-\$5,000	486
\$5,001-\$25,000	270
\$25,001-\$50,000	284
\$50,001-\$125,000	291
\$125,001-\$250,000	241
\$250,001-\$500,000	241
\$500,001-\$750,000	112
\$750,001-\$1,000,000	117
\$1,000,001-\$1,500,000	117
\$1,500,001- \$2,500,000	139
\$2,500,001-\$10,000,000	344
\$10,000,001-\$30,000,000	218
\$30,000,001 and above	73
Total Registrants	2,933

Organic Registrants by County

County Code	County	Count
1	ALAMEDA	212
3	AMADOR	1
4	BUTTE	29
5	CALAVERAS	2
6	COLUSA	10
7	CONTRA COSTA	49
8	DEL NORTE	3
9	EL DORADO	4
10	FRESNO	85
11	GLENN	6
12	HUMBOLDT	35
13	IMPERIAL	10
14	INYO	3
15	KERN	41
16	KING	6
17	LAKE	5
18	LASSEN	1
19	LOS ANGELES	551
20	MADERA	21
21	MARIN	26
22	MARIPOSA	1
23	MENDOCINO	33
24	MERCED	26
27	MONTEREY	39
28	NAPA	27
29	NEVADA	15
30	ORANGE	189
31	PLACER	19
32	PLUMAS	1
33	RIVERSIDE	116
34	SACRAMENTO	58
35	SAN BENITO	15
36	SAN BERNARDINO	118
37	SAN DIEGO	175
38	SAN FRANCISCO	45

County Code	County	Count
39	SAN JOAQUIN	79
40	SAN LUIS OBISPO	26
41	SAN MATEO	63
42	SANTA BARBARA	42
43	SANTA CLARA	53
44	SANTA CRUZ	55
45	SHASTA	11
46	SIERRA	2
47	SISKIYOU	4
48	SOLANO	32
49	SONOMA	118
50	STANISLAUS	63
51	SUTTER	16
52	TEHAMA	5
53	TRINITY	1
54	TULARE	19
55	TUOLUMNE	4
56	VENTURA	84
57	YOLO	59
58	YUBA	5
99	OUT OF STATE	1
NULL	UNREPORTED	214
	Total	2,933

Quantity of Organic Product Handled By Commodity Type

Code	Commodity	Total Handled	Units
10	Soft Drinks and Waters	247,409,585	LB
20	Beverage Bases	170,181,176	LB
30	Coffee & Tea	98,847,609	LB
40	Alcoholic Beverages	120,238,597	LB
50	Bakery Products	198,978,551	LB
60	Custard & Cream Filled Sweet Goods	200,120	LB
70	Macaroni & Noodle Products	75,633,769	LB
80	Breakfast Cereals	32,565,399	LB
90	Whole Grains & Beans - Bulk	181,901,801	LB
100	Chips, Specialty & Snack Items	691,547,331	LB
110	Processed Grains & Starch Products for Human Use	138,976,897	LB
120	Prepared Mixes (Flour or Meal Base) Dry	36,154,011	LB
130	Candy, Chewing Gum, Chocolate, and Cocoa	34,935,070	LB
140	Syrups, Sugars, Honey	90,219,740	LB
150	Butter & Butter Products	2,809,965	LB
160	Cheese & Cheese Products	14,739,585	LB
170	Fluid Milk & Fluid Milk Products	255,850,169	LB
180	Dried Milk & Dried Milk Products	567,288	LB
190	Ice Cream & Related Products	11,050,525	LB
200	Eggs & Egg Products	12,263,952	LB
240	Spices & Salt	1,298,154,092	LB
250	Extracts & Flavors	13,302,027	LB
260	Dressings & Condiments	705,427,169	LB
270	Fresh Fruit Juices	557,112,756	LB
280	Frozen Fruits & Juices	117,077,923	LB
290	Canned Fruits, Juices Concentrates & Nectars	85,683,426	LB
300	Dried Fruits	126,371,745	LB
310	Jams, Jellies, Preserves & Butters	12,979,796	LB
320	Fruit Products	68,273,857	LB
330	Animal Feeds/Pet Foods	87,584,386	LB
340	Byproducts for Animal Feeds	28,527,584	LB
350	Meat & Meat Products	183,841,266	LB
360	Nuts & Nut Products	225,195,550	LB
370	Vegetable Oil Seed, Oil Stock & Crude Oil	69,744,207	LB
380	Refined Vegetable Oils, Shortenings & Margarines	113,673,489	LB

Code	Commodity	Total Handled	Units
390	Produce - Fresh Fruits & Vegetables	1,281,048,851	LB
400	Frozen Vegetables & Frozen Vegetable Juices	120,518,687	LB
410	Canned Vegetables & Canned Vegetable Juices	558,427,690	LB
420	Dried & Dehydrated Vegetables	16,180,007	LB
430	Processed & Cured Vegetable Products	42,871,648	LB
440	Dry Dessert & Pudding Mixes	1,127,910	LB
450	Multiple Foods	143,457,483	LB
460	Miscellaneous Food Use Items	8,429,631	LB
470	Supplementary Food & Dietary Supplements	204,166,689	LB
474	Multiple Food Warehouse	157,322,964	LB
480	Food Chemicals	640,092	LB
490	Infant, Junior, and Geriatric Foods	47,783,305	LB
500	Dietary Specialties	10,660,392	LB
550	Vitamins and other Nutritional Supplements	29,818,827	LB
910	Cosmetics	40,552,936	LB

2020 Active List of Organic Processed Product Registrants listed electronically at the website below. A physical copy of this list is available upon request.

[CDPH Organic Food Processors Website](#)