Organic Processed Product Registration

Program Report



July 2019  
  
 **State of California**

**Department of Public Health**

**Food and Drug Branch**

Median Annual Gross Sales Revenue for 2018

**$200,000**

Total Annual Gross Sales Revenue for 2018

**$13,173,260,122**

Number of Registrants by Range of Annual

Gross Sales Volume - 2018

|  |  |
| --- | --- |
| **Gross Annual Sales or Revenue** | **Number of Registrants** |
| $0-$5,000 | 471 |
| $5,001-$25,000 | 291 |
| $25,001-$50,000 | 282 |
| $50,001-$125,000 | 313 |
| $125,001-$250,000 | 247 |
| $250,001-$500,000 | 268 |
| $500,001-$750,000 | 115 |
| $750,001-$1,000,000 | 111 |
| $1,000,001-$1,500,000 | 129 |
| $1,500,001- $2,500,000 | 148 |
| $2,500,001-$10,000,000 | 372 |
| $10,000,001-$30,000,000 | 185 |
| $30,000,001 and above | 65 |
| **Total Registrants** | **2,997** |

Organic Registrants by County

| **County**  **Code** | **County** | **Count** |
| --- | --- | --- |
| 1 | ALAMEDA | 246 |
| 3 | AMADOR | 1 |
| 4 | BUTTE | 31 |
| 5 | CALAVERAS | 2 |
| 6 | COLUSA | 10 |
| 7 | CONTRA COSTA | 49 |
| 8 | DEL NORTE | 3 |
| 9 | EL DORADO | 4 |
| 10 | FRESNO | 99 |
| 11 | GLENN | 7 |
| 12 | HUMBOLDT | 40 |
| 13 | IMPERIAL | 10 |
| 14 | INYO | 3 |
| 15 | KERN | 42 |
| 16 | KING | 7 |
| 17 | LAKE | 6 |
| 18 | LASSEN | 1 |
| 19 | LOS ANGELES | 611 |
| 20 | MADERA | 23 |
| 21 | MARIN | 28 |
| 22 | MARIPOSA | 1 |
| 23 | MENDOCINO | 32 |
| 24 | MERCED | 30 |
| 27 | MONTEREY | 44 |
| 28 | NAPA | 30 |
| 29 | NEVADA | 15 |
| 30 | ORANGE | 194 |
| 31 | PLACER | 20 |
| 32 | PLUMAS | 1 |
| 33 | RIVERSIDE | 131 |
| 34 | SACRAMENTO | 63 |
| 35 | SAN BENITO | 17 |
| 36 | SAN BERNARDINO | 144 |
| 37 | SAN DIEGO | 209 |
| 38 | SAN FRANCISCO | 53 |
| 39 | SAN JOAQUIN | 85 |
| 40 | SAN LUIS OBISPO | 26 |
| 41 | SAN MATEO | 70 |
| 42 | SANTA BARBARA | 41 |
| 43 | SANTA CLARA | 57 |
| 44 | SANTA CRUZ | 55 |
| 45 | SHASTA | 11 |
| 46 | SIERRA | 2 |
| 47 | SISKIYOU | 4 |
| 48 | SOLANO | 34 |
| 49 | SONOMA | 133 |
| 50 | STANISLAUS | 71 |
| 51 | SUTTER | 15 |
| 52 | TEHAMA | 6 |
| 53 | TRINITY | 1 |
| 54 | TULARE | 19 |
| 55 | TUOLUMNE | 4 |
| 56 | VENTURA | 87 |
| 57 | YOLO | 64 |
| 58 | YUBA | 5 |
|  | **Total** | **2,997** | |

| **Quantity of Organic Product Handled By Commodity Type** | | | | |
| --- | --- | --- | --- | --- |
| **Code** | | **Commodity** | **Total Handled** | **Units** |
| 10 | | Soft Drinks and Waters | 181,224,442 | LB |
| 20 | | Beverage Bases | 186,112,457 | LB |
| 30 | | Coffee & Tea | 101,115,528 | LB |
| 40 | | Alcoholic Beverages | 117,619,911 | LB |
| 50 | | Bakery Products | 131,232,026 | LB |
| 60 | | Custard & Cream Filled Sweet Goods | 944,017 | LB |
| 70 | | Macaroni & Noodle Products | 70,011,035 | LB |
| 80 | | Breakfast Cereals | 568,979,308 | LB |
| 90 | | Whole Grains & Beans - Bulk | 155,880,049 | LB |
| 100 | | Chips, Specialty & Snack Items | 315,901,795 | LB |
| 110 | | Processed Grains & Starch Products for Human Use | 162,505,092 | LB |
| 120 | | Prepared Mixes (Flour or Meal Base) Dry | 45,014,792 | LB |
| 130 | | Candy, Chewing Gum, Chocolate, and Cocoa | 37,481,126 | LB |
| 140 | | Syrups, Sugars, Honey | 92,316,858 | LB |
| 150 | | Butter & Butter Products | 4,844,037 | LB |
| 160 | | Cheese & Cheese Products | 8,458,853 | LB |
| 170 | | Fluid Milk & Fluid Milk Products | 269,085,983 | LB |
| 180 | | Dried Milk & Dried Milk Products | 19,873,967 | LB |
| 190 | | Ice Cream & Related Products | 18,181,153 | LB |
| 200 | | Eggs & Egg Products | 16,159,122 | LB |
| 220 | | Shellfish, Crustaceans & Other Aquatic Animals | 1,000 | LB |
| 230 | | Smoked Fish, Shellfish & Crustaceans | 84,000 | LB |
| 240 | | Spices & Salt | 15,169,483 | LB |
| 250 | | Extracts & Flavors | 6,795,835 | LB |
| 260 | | Dressings & Condiments | 389,731,709 | LB |
| 270 | | Fresh Fruit Juices | 521,669,712 | LB |
| 280 | | Frozen Fruits & Juices | 126,771,605 | LB |
| 290 | | Canned Fruits, Juices Concentrates & Nectars | 213,811,299 | LB |
| 300 | | Dried Fruits | 120,753,343 | LB |
| 310 | | Jams, Jellies, Preserves & Butters | 13,758,540 | LB |
| 320 | | Fruit Products | 41,459,010 | LB |
| 330 | | Animal Feeds/Pet Foods | 39,687,504 | LB |
| 340 | | Byproducts for Animal Feeds | 922,325 | LB |
| 350 | | Meat & Meat Products | 119,892,284 | LB |
| 360 | | Nuts & Nut Products | 366,202,661 | LB |
| **Code** | **Commodity** | | **Total Handled** | **Units** |
| 370 | | Vegetable Oil Seed, Oil Stock & Crude Oil | 73,150,252 | LB |
| 380 | | Refined Vegetable Oils, Shortenings & Margarines | 120,446,052 | LB |
| 390 | | Produce - Fresh Fruits & Vegetables | 1,553,932,093 | LB |
| 400 | | Frozen Vegetables & Frozen Vegetable Juices | 199,146,178 | LB |
| 410 | | Canned Vegetables & Canned Vegetable Juices | 396,861,428 | LB |
| 420 | | Dried & Dehydrated Vegetables | 16,291,755 | LB |
| 430 | | Processed & Cured Vegetable Products | 182,886,070 | LB |
| 440 | | Dry Dessert & Pudding Mixes | 9,735,509 | LB |
| 450 | | Multiple Foods | 200,205,035 | LB |
| 460 | | Miscellaneous Food Use Items | 10,437,126 | LB |
| 470 | | Supplementary Food & Dietary Supplements | 1,123,551,104 | LB |
| 474 | | Multiple Food Warehouse | 182,703,336 | LB |
| 480 | | Food Chemicals | 190,977 | LB |
| 490 | | Infant, Junior, and Geriatric Foods | 76,705,410 | LB |
| 500 | | Dietary Specialties | 20,398,995 | LB |
| 550 | | Vitamins and other Nutritional Supplements | 59,872,052 | LB |
| 910 | | Cosmetics | 41,385,085 | LB |

For the 2019 List of Organic Registrants, please click [here](https://www.cdph.ca.gov/Programs/CEH/DFDCS/CDPH%20Document%20Library/ActiveOrganicFirmsList.pdf).