



Dear Retailer:

The training presentation, **California Retailers and Tobacco Law Training**, was designed as a self-education tool for use by retailers and their employees. It provides information about California tobacco control laws, tips on preventing tobacco sales to persons under 21 years of age, and information on where to obtain additional educational materials.

Before you train your clerks, it is a good idea to find out what they know about preventing a tobacco sale to persons under 21 years of age. It is also smart to check what they learned after you have trained them. A short quiz is provided for you to print and duplicate. Having employees take the quiz prior to and after the training will help you assess how well your clerks understood the training material and whether they have the skills necessary to verify the age of a customer. Please review the post training quiz results and provide your clerks with additional practice with age verification if needed.

Correct Answers to the California Retailers and Tobacco Law Training Quiz:

1. The minimum legal sales age for tobacco products in California is 21.
2. All answers are correct.
3. The only form of ID on this list that is NOT valid is a school ID.
4. The correct answer is "False." All customers who appear to be younger than 27 should be asked for ID.
5. All answers are correct.
6. The correct answer is "No." Calculating a person's age is not easy. Be sure to give your clerks plenty of practice. In addition, it is recommended that you provide some type of age verification device at every register. Possibilities include simple decals, electronic calendars, scanning devices, or age verification devices that can also be used in conjunction with credit cards.