

Organic Processed Product Registration Program Report



January 2014

State of California

Department of Public Health

Food and Drug Branch

Median Annual Gross Sales Revenue for 2013

\$125,824

Total Annual Gross Sales Revenue for 2013

\$5,405,705,114

Number of Registrants by Range of Annual
Gross Sales Volume - 2013

Gross Annual Sales or Revenue	Number of Registrants
\$0-\$5,000	376
\$5,001-\$25,000	241
\$25,001-\$50,000	261
\$50,001-\$125,000	240
\$125,001-\$250,000	183
\$250,001-\$500,000	224
\$500,001-\$750,000	67
\$750,001-\$1,000,000	75
\$1,000,001-\$1,500,000	107
\$1,500,001- \$2,500,000	130
\$2,500,001-\$10,000,000	241
\$10,000,001-\$30,000,000	65
\$30,000,001 and above	32
Total Registrants	2,242

Organic Registrants by County

County Code	County	Count
1	Alameda	194
3	Amador	1
4	Butte	28
5	Calaveras	2
6	Colusa	10
7	Contra Costa	40
8	Del Norte	2
9	El Dorado	6
10	Fresno	77
11	Glenn	4
12	Humboldt	43
13	Imperial	7
14	Inyo	2
15	Kern	33
16	Kings	4
17	Lake	7
18	Lassen	1
19	Los Angeles	407
20	Madera	20
21	Marin	47
22	Mariposa	1
23	Mendocino	29
24	Merced	23
25	Modoc	1
27	Monterey	39
28	Napa	25
29	Nevada	13
30	Orange	121
31	Placer	16
32	Plumas	1
33	Riverside	89
34	Sacramento	44
35	San Benito	16
36	San Bernardino	93

County Code	County	Count
37	San Diego	110
38	San Francisco	46
39	San Joaquin	64
40	San Luis Obispo	18
41	San Mateo	61
42	Santa Barbara	31
43	Santa Clara	67
44	Santa Cruz	49
45	Shasta	10
46	Sierra	2
47	Siskiyou	3
48	Solano	24
49	Sonoma	98
50	Stanislaus	64
51	Sutter	16
52	Tehama	5
53	Trinity	1
54	Tulare	15
55	Tuolumne	3
56	Ventura	58
57	Yolo	45
58	Yuba	6
	Total	2,242

Quantity of Organic Product Handled By Commodity Type

Code	Commodity	Total Handled	Units
10	Soft Drinks and Waters	19,080,623	GA
20	Beverage Bases	23,473,910	GA
20	Beverage Bases	18,232,612	LB
30	Coffee & Tea	5,153,743	GA
30	Coffee & Tea	60,319,698	LB
40	Alcoholic Beverages	6,365,246	GA
50	Bakery Products	55,970,061	LB
60	Custard & Cream Filled Sweet Goods	41,910	LB
70	Macaroni & Noodle Products	33,984,734	LB
80	Breakfast Cereals	557,847,525	LB
90	Whole Grains & Beans - Bulk	267,082,381	LB
100	Chips, Specialty & Snack Items	92,014,969	LB
110	Processed Grains & Starch Products for Human Use	104,079,120	LB
120	Prepared Mixes (Flour or Meal Base)	21,258,448	LB
130	Candy, Gum, Chocolate, and Cocoa Products	42,932,117	LB
140	Syrups, Sugars, Honey	9,933,472	GA
140	Syrups, Sugars, Honey	69,238,315	LB
150	Butter & Butter Products	1,819,064	LB
160	Cheese & Cheese Products	4,187,391	LB
170	Fluid Milk & Fluid Milk Products	60,970,217	GA
180	Dried Milk & Dried Milk Products	5,310,307	LB
190	Ice Cream & Related Products	2,004,636	GA
200	Eggs & Egg Products	4,444,879	LB
210	Fish & Fish Products	1,986,261	LB
230	Smoked Fish, Shellfish & Crustaceans	180,510	LB
240	Spices & Salt	134,521,780	LB
250	Extracts & Flavors	159,425	GA
250	Extracts & Flavors	1,603,671	LB
260	Dressings & Condiments	2,697,658	GA
260	Dressings & Condiments	25,611,224	LB
270	Fresh Fruit Juices	26,430,234	GA
270	Fresh Fruit Juices	248,929,219	LB
280	Frozen Fruits & Juices	9,375,775	GA

Code	Commodity	Total Handled	Units
280	Frozen Fruits & Juices	91,466,163	LB
290	Canned Fruits, Juices Concentrates & Nectars	15,411,908	GA
290	Canned Fruits, Juices Concentrates & Nectars	87,020,262	LB
300	Dried Fruits	124,346,287	LB
310	Jams, Jellies, Preserves & Butters	1,850,196	LB
320	Fruit Products	22,871,508	LB
330	Animal Feeds/Pet Foods	22,871,305	LB
340	Byproducts for Animal Feeds	23,022,318	LB
350	Meat & Meat Products	54,551,445	LB
360	Nuts & Nut Products	152,497,903	LB
370	Vegetable Oil Seed, Oil Stock & Crude Oil	342,889	GA
370	Vegetable Oil Seed, Oil Stock & Crude Oil	26,304,350	LB
380	Refined Veg. Oils, Veg. Shortenings & Margarines	36,423,296	GA
380	Refined Veg. Oils, Veg. Shortenings & Margarines	26,461,716	LB
390	Produce - Fresh Fruits & Vegetables	1,080,110,488	LB
400	Frozen Vegetables & Frozen Vegetable Juices	496,891	GA
400	Frozen Vegetables & Frozen Vegetable Juices	146,344,168	LB
410	Canned Vegetables & Canned Vegetable Juices	1,731,572	GA
410	Canned Vegetables & Canned Vegetable Juices	213,594,179	LB
420	Dried & Dehydrated Vegetables	5,091,290	LB
430	Processed & Cured Vegetable Products	149,461,455	LB
440	Dry Dessert & Pudding Mixes	6,259,570	LB
450	Multiple Foods	196,682,966	LB
460	Miscellaneous Food Use Items	668,608	LB
470	Supplementary Food Codes & Dietary Supplements	103,317,564	LB
474	Multiple Food Warehouse	259,930,727	LB
480	Food Chemicals	147,251	LB
490	Infant, Junior, and Geriatric Foods	96,385,080	LB
500	Dietary Specialties	472,731	GA
500	Dietary Specialties	7,061,790	LB
550	Vitamins and Other Nutritional Supplements	62,258,680	LB
910	Cosmetics	592,950	GA
910	Cosmetics	26,883,970	LB