

# Organic Processed Product Registration Program Report for 2023



State of California

Department of Public Health

Food and Drug Branch

Median Annual Gross Sales Revenue for 2023

**\$856,647**

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Total Annual Gross Sales Revenue for 2023

**\$23,072,865,544**

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Number of Registrants by Range of Annual  
Gross Sales Volume - 2023

<b>Gross Annual Sales or Revenue</b>	<b>Number of Registrants</b>
\$0-\$5,000	256
\$5,001-\$25,000	181
\$25,001-\$50,000	193
\$50,001-\$125,000	245
\$125,001-\$250,000	198
\$250,001-\$500,000	218
\$500,001-\$750,000	99
\$750,001-\$1,000,000	112
\$1,000,001-\$1,500,000	24
\$1,500,001- \$2,500,000	221
\$2,500,001-\$10,000,000	360
\$10,000,001-\$30,000,000	236
\$30,000,001 and above	97
<b>Total Registrants</b>	<b>2440</b>

## Organic Registrants by County- 2023

County	Count
ALAMEDA	155
ALPINE	0
AMADOR	1
BUTTE	21
CALAVERAS	0
COLUSA	7
CONTRA COSTA	35
DEL NORTE	1
EL DORADO	2
FRESNO	83
GLENN	6
HUMBOLDT	29
IMPERIAL	5
INYO	2
KERN	40
KING	5
LAKE	5
LASSEN	2
LOS ANGELES	518
MADERA	19
MARIN	26
MARIPOSA	0
MENDOCINO	25
MERCED	17
MODOC	0
MONO	0
MONTEREY	35
NAPA	32
NEVADA	9
ORANGE	195
PLACER	10
PLUMAS	1
RIVERSIDE	123
SACRAMENTO	47
SAN BENITO	14
SAN BERNARDINO	133

<b>County</b>	<b>Count</b>
SAN DIEGO	144
SAN FRANCISCO	38
SAN JOAQUIN	78
SAN LUIS OBISPO	28
SAN MATEO	41
SANTA BARBARA	40
SANTA CLARA	38
SANTA CRUZ	29
SHASTA	7
SIERRA	2
SISKIYOU	1
SOLANO	29
SONOMA	110
STANISLAUS	68
SUTTER	13
TEHAMA	7
TRINITY	1
TULARE	18
TUOLUMNE	2
VENTURA	75
YOLO	53
YUBA	4
NULL	11
<b>Total</b>	<b>2440</b>

**Quantity of Organic Product Handled by Commodity Type**

<b>Code</b>	<b>Commodity</b>	<b>Total Handled</b>	<b>Units</b>
10	Soft Drinks and Waters	1,710,469,241	LB
20	Beverage Bases	1,021,712,566	LB
30	Coffee & Tea	898,710,854	LB
40	Alcoholic Beverages	57,093,519	LB
50	Bakery Products	1,754,159,918	LB
60	Custard & Cream Filled Sweet Goods	45,846,375	LB
70	Macaroni & Noodle Products	924,544,259	LB
80	Breakfast Cereals	4,141,044,418	LB
90	Whole Grains & Beans – Bulk	2,435,821,090	LB
100	Chips, Specialty & Snack Items	723,543,416	LB
110	Processed Grains & Starch Products for Human Use	230,829,697	LB
120	Prepared Mixes (Flour or Meal Base) Dry	806,021,584	LB
130	Candy, Chewing Gum, Chocolate, and Cocoa	2,077,265,644	LB
140	Syrups, Sugars, Honey	1,216,828,535	LB
150	Butter & Butter Products	296,081,408	LB
160	Cheese & Cheese Products	62,715,401	LB
170	Fluid Milk & Fluid Milk Products	1,584,566,469	LB
180	Dried Milk & Dried Milk Products	2,803,786	LB
190	Ice Cream & Related Products	1,488,210,058	LB
200	Eggs & Egg Products	60,205,371	LB
240	Spices & Salt	2,546,204,709	LB
250	Extracts & Flavors	12,048,784	LB
260	Dressings & Condiments	206,750,935	LB
270	Fresh Fruit Juices	894,453,475	LB
280	Frozen Fruits & Juices	254,643,999	LB
290	Canned Fruits, Juices Concentrates & Nectars	388,429,404	LB
300	Dried Fruits	254,479,372	LB
310	Jams, Jellies, Preserves & Butters	35,002,393	LB
320	Fruit Products	29,228,805	LB
330	Animal Feeds/Pet Foods	874,106,060	LB
340	Byproducts for Animal Feeds	18,097,440	LB
350	Meat & Meat Products	822,080,982	LB
360	Nuts & Nut Products	1,259,273,755	LB
370	Vegetable Oil Seed, Oil Stock & Crude Oil	402,050,462	LB
380	Refined Vegetable Oils, Shortenings & Margarines	37,405,451	LB

<b>Code</b>	<b>Commodity</b>	<b>Total Handled</b>	<b>Units</b>
390	Produce - Fresh Fruits & Vegetables	1,734,452,299	LB
400	Frozen Vegetables & Frozen Vegetable Juices	385,756,299	LB
410	Canned Vegetables & Canned Vegetable Juices	1,010,334,016	LB
420	Dried & Dehydrated Vegetables	12,614,937	LB
430	Processed & Cured Vegetable Products	1,199,831,797	LB
440	Dry Dessert & Pudding Mixes	467,505	LB
450	Multiple Foods	1,639,194,892	LB
460	Miscellaneous Food Use Items	873,681,974	LB
470	Supplementary Food & Dietary Supplements	622,359,098	LB
474	Multiple Food Warehouse	255,648,456	LB
480	Food Chemicals	232,536	LB
490	Infant, Junior, and Geriatric Foods	861,453,465	LB
500	Dietary Specialties	404,739,023	LB
550	Vitamins and other Nutritional Supplements	5,174,158,613	LB
910	Cosmetics	113,410,661	LB

[List of Organic Processed Product Registrants](#) (as of January 2024).

A physical copy of this list is available upon request.